

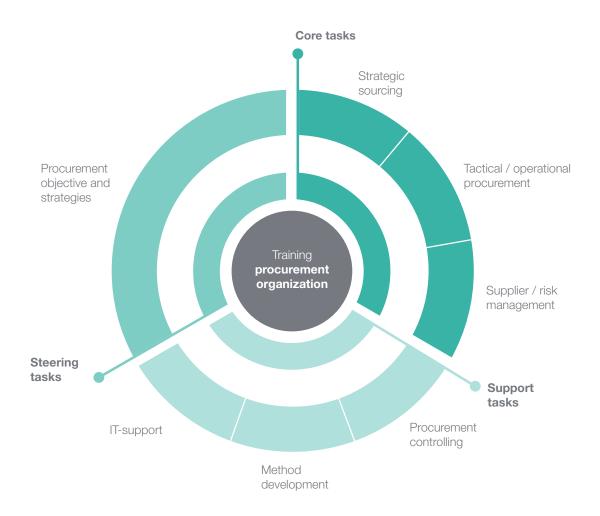
The Training Academy's Concept

Our training concept is aligned to our clients' requirements. That's why we consider the performance level of each single participant in our training curriculum and thus differentiate between the three skill levels: beginners, advanced learners and experts.

The training contents for our participants are adapted individually and supplemented with industry- and commodity group-specific contents or training units. Training contents and formats that our clients have already established can be integrated into the training academy, too.

An individual training plan ensures the best learning results and achievement of the training objectives.





Procurement Training Program

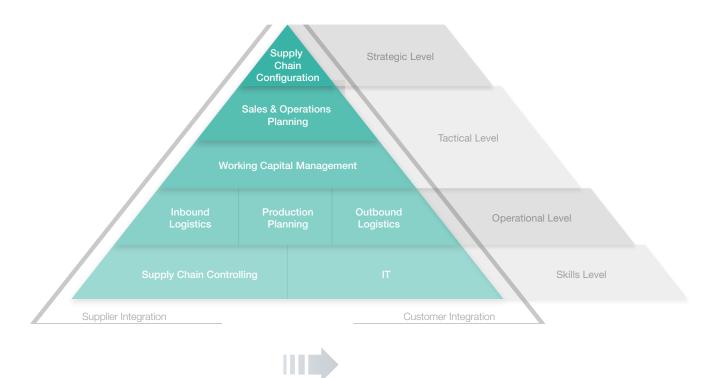
The training curriculum on the complex of procurement themes spans all relevant task areas of procurement. Aligned to personal training objectives, we provide you with valuable knowhow about controlling, core and support tasks in procurement. In doing so, the training spectrum ranges from defining procurement objectives and designing procurement strategies, to conducting the strategic sourcing process (strategic sourcing) in five steps, straight through to procurement controlling.







Supply Chain Management Training Programs









Soft Skills

Alongside the professional know-how, we also train you in the soft skills so you can impress and convince as a good purchaser. For example, we sharpen your knowledge in intercultural negotiating, in solving complex problems or in the management-oriented set-up of documents such as presentations. We moreover offer special training programs for managers: managing directors/executive board members with responsibility for procurement and procurement managers have the opportunity to further develop themselves professionally and personally in one-to-one coaching sessions with experienced trainers.





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